

**TO THE HONORABLE BOARD OF COMMISSIONERS OF BERRIEN COUNTY:** Your County Finance Committee respectfully recommends the adoption of the following:

**RESOLUTION**

**WHEREAS**, the current server and storage hardware is maintained by the Berrien County Information Systems Department (“I/S Department”); and

**WHEREAS**, the current server and storage hardware is nearing end of life and will be unsupported by the hardware manufacture in 2021; and

**WHEREAS**, in anticipation, the I/S Department sought bids for server and storage infrastructure via Bid #2020-058; and

**WHEREAS**, the Berrien County Information Systems Director has reviewed hardware options and interviewed the selected vendor as directed by the Finance Committee; and

**WHEREAS**, it is in the best interest of Berrien County and Berrien County Information Systems to maintain data and applications on supported server and storage hardware; and

**WHEREAS**, the proposed contract from Logicalis has been reviewed and approved by Corporate Counsel; and

**WHEREAS**, this project will be implemented in one phase and should be completed by January 31, 2021; and

**WHEREAS**, this project is budgeted in the 2020 Capital project budget and the funds for this project are available.

**NOW, THEREFORE, BE IT HEREBY RESOLVED** that the Berrien County Board of Commissioners authorizes the Chairperson to sign contracts in order to purchase the necessary hardware and professional services to implement a Server and Storage Infrastructure from Logicalis at a cost not to exceed \$391,995.76

**RESPECTFULLY SUBMITTED,  
BERRIEN COUNTY FINANCE COMMITTEE**

\_\_\_\_\_  
Mamie L. Yarbrough, Chairperson

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Robert P. Harrison, Vice-Chair

\_\_\_\_\_  
Jon Hinkelman

\_\_\_\_\_  
Ezra A. Scott

RESOLUTION APPROVED AS TO FORM

Administrative	Date
Commitments/Approved	

**Order and Acceptance**

1. **Applicability.** Each quotation ("Quotation") and/or Statement of Work ("SOW") (collectively referred to as "Offer Documents") issued by Logicalis, Inc. ("Logicalis") is an offer to sell software, hardware, or Services Sold by Part Number ("Products"), and/or professional services, Service Desk services, or staffing services ("Services") to purchaser, Berrien County, a public body and body corporate under the laws of the State of Michigan, ("Customer"), for its own internal use and not for resale. Logicalis acknowledges and agrees that Customer is a public body and body corporate subject to the limitations, restrictions and obligations imposed on Customer under the laws of the State of Michigan and that these Terms of Sale are subject to all limitations, restrictions, and obligations imposed thereby on Customer. Subject to the foregoing, unless otherwise specified in writing, all Offer Documents are governed by these Terms and Conditions of Sale ("Terms of Sale"). As used in these Terms of Sale, the term "Services Sold by Part Number" refers to services, which, although ordered from Logicalis, are procured from and supplied by a third party (i.e., Logicalis does not directly perform or control the work) and are therefore considered Products. Offer Documents shall be deemed accepted by Customer upon Logicalis' receipt of a purchase order, a signed Offer Document, or a signed third party lease agreement for the purchase of Products and/or Services, any of which must be approved by a Resolution adopted by the Berrien County Board Commissioners (BOC). Acceptance of the Offer Documents and these Terms of Sale is expressly limited to the terms contained in the Offer Documents and these Terms of Sale. Logicalis expressly rejects any terms and conditions contained in Customer's forms that are additional to or different from those set forth in the Offer Documents or in these Terms of Sale. For the avoidance of doubt, these Terms of Sale prevail over any of Customer's or Logicalis' terms and conditions regardless of whether or when Customer has submitted its request for proposal, order, or such terms or Logicalis has submitted its Quotation. The provision of Services and/or shipment of Products to Customer do not constitute acceptance by Logicalis of any of Customer's terms and conditions or acceptance by Customer of any of Logicalis' conflicting terms and conditions and do not serve to modify or amend these terms.

**Additional Terms for Product Sales**

2. **Product Returns and Warranty Assistance.**

(a) Customer acknowledges that Logicalis is reselling all Products purchased by Customer and that Products are manufactured and/or delivered by a third party.

(b) To the extent available, Logicalis shall pass through to Customer the manufacturer's warranties for each Product and agrees to facilitate the manufacturer's return policies. In no event will Logicalis provide return or warranty coverage beyond that provided by the manufacturer. Products that are accepted for return are subject to the manufacturer's applicable restocking fees.

(c) Customer acknowledges that the terms and conditions governing the use of Products shall be solely between Customer and the manufacturer of such Products.

3. **Product Use and Product Warranty Disclaimer.** Customer will not use the Products for use in life support, life sustaining, nuclear, or other applications in which failure of such Products could reasonably be expected to result in personal injury, loss of life, or catastrophic property damage. Customer agrees that Logicalis is not liable for any claim or damage arising from such use.

**LOGICALIS MAKES NO WARRANTIES OF ANY KIND WITH REGARD TO THE PRODUCTS. LOGICALIS DISCLAIMS ALL REPRESENTATIONS AND WARRANTIES, EXPRESS OR IMPLIED, AS TO THE PRODUCTS, INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NON-INFRINGEMENT.**

4. **Shipment and Risk of Loss for Product Sales.** All shipments of Products to Customer will be FOB point of shipment. Insurance coverage, freight charges, transportation costs, and all other expenses applicable to shipment to Customer's identified point of delivery will be the responsibility of Customer. Risk of loss will pass to Customer upon delivery of the Products to the common carrier (regardless of who pays such common carrier) or Customer's representative at the point of shipment.

5. **Product Security Interest.** Customer grants Logicalis a security interest in the Products detailed in the Quotation as security for payment in full. Customer authorizes Logicalis to file and/or record any documents it deems necessary to perfect this security interest.

**Additional Terms for Service Sales**

6. **Limited Warranty for Services.** Except for staffing Services, Logicalis represents and warrants that Services will be performed in a good and workmanlike manner according to the generally accepted standards of the industry to which the Services pertain. All Services will be deemed to be in accordance with this warranty if not rejected by Customer in a reasonably detailed writing within ten (10) business days of performance of the Services. In the event Services are not in conformance with this warranty, Logicalis will take the steps necessary to correct the deficiency at no charge. **THIS IS CUSTOMER'S SOLE AND EXCLUSIVE REMEDY FOR BREACH OF THIS WARRANTY.**

7. **Limited Warranty for Staffing.** For staffing Services only, Logicalis represents and warrants that any consultant provided to Customer will have the qualifications and hold the certifications represented to Customer by Logicalis. Logicalis makes no other representations or warranties with respect to the staffing Services to be provided.

8. **Service Warranty Disclaimer.** EXCEPT AS PROVIDED FOR UNDER SECTIONS 6 AND 7, LOGICALIS MAKES NO WARRANTIES OF ANY KIND WITH REGARD TO THE SERVICES. LOGICALIS DISCLAIMS ALL OTHER REPRESENTATIONS AND WARRANTIES, EXPRESS OR IMPLIED, AS TO THE SERVICES, INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NON-INFRINGEMENT. ALL SERVICE WARRANTIES ARE VOID IF THE SERVICE IS MODIFIED BY ANY PARTY OTHER THAN LOGICALIS OR ITS AUTHORIZED AGENT.

9. **Logicalis Property.** Logicalis property, including without limitation, equipment, software, and tools which may be furnished or utilized by Logicalis in the performance of Services shall remain the property of Logicalis and shall be immediately returned to Logicalis upon its request or upon completion of the Services.

10. **Service Work Assignments.** Logicalis retains the right to assign such personnel, including subcontractors, as it deems appropriate to the performance of Services. Logicalis shall be fully responsible for the acts of all subcontractors to the same extent it is responsible for the acts of its own employees.

11. **Customer Coordination for Service Sales.** Customer will provide a primary point of contact and make available all technical matter, data, information, operating supplies, and computer system(s), as reasonably required by Logicalis. Where applicable, Logicalis will assign a primary contact person for the Services.

**Terms Applicable to All Sales**

12. **Price and Payment.** The prices set forth in any Offer Documents are exclusive of all taxes, duties, licenses, and tariffs, payment of which shall be Customer's obligation. Prices quoted are firm for thirty (30) days unless otherwise specified in the Offer Documents. Payment is due thirty (30) days from the date of invoice. In the event Customer chooses to finance their purchase using a third party, Customer remains liable for payment to Logicalis until Logicalis receives complete payment from such third party. Where the Offer Documents include the purchase of both Products and Services, the transactions shall be deemed to be separate for the supply of Products and the supply of Services. No default or delay in the delivery of Products shall relieve Customer's payment obligation for Services delivered by Logicalis and no default or delay in the delivery of Services shall relieve Customer's payment obligation for Products delivered by Logicalis. Logicalis may invoice Customer separately for Products and Services. Unless otherwise agreed, Products shall be invoiced upon shipment, and Services shall be invoiced as set out in the Offer Documents. All payments will be made in US currency. Out-of-pocket expenses will be charged as incurred. Estimates are not binding. Customer will pay interest in the amount of one and one half percent (1.5%) per month, or the maximum allowed by law, whichever is lower, on any outstanding balance owed.

**13. Confidential Information.** All information that is not generally known to the public that is disclosed by one party (the "**Disclosing Party**") to the other party (the "**Receiving Party**") or that is otherwise learned by the Receiving Party in the course of its discussions or business dealings with, or its physical or electronic access to the premises of, the Disclosing Party, that by the nature of the circumstances surrounding the disclosure or receipt ought to be treated as confidential, shall be considered "**Confidential Information**" which shall be held in strict confidence by the Receiving Party for three (3) years from the date of disclosure and shall be used only for purposes of the delivery of Products or Services. Except as required by law, no Confidential Information shall be disclosed to a third party without the prior written consent of the Disclosing Party. If the Receiving Party is legally required to disclose any of the Disclosing Party's Confidential Information, the Receiving Party shall notify the Disclosing Party immediately in writing, provide the Disclosing Party with a copy of such request, including a Freedom of Information Act Request, or order, and shall cooperate in seeking a reasonable protective order. If a protective order is not granted, the Receiving Party will disclose only such Confidential Information as is legally required and will use its best efforts to obtain confidential treatment for any Confidential Information that is so disclosed. This Section shall not apply to information which is (i) in the public domain, (ii) already known to the Receiving Party, (iii) developed independently, or (iv) received from a third party without similar restriction and without breach of this or a similar agreement.

**14. Export.** Customer agrees to comply with all export and re-export control laws and regulations as may be applicable to any transaction hereunder, including, without limitation, the Export Administration Regulations promulgated by the United States Department of Commerce, the International Traffic in Arms Regulations promulgated by the United States Department of State, and any of the regulations promulgated by the Office of Foreign Assets Control of the United States Department of the Treasury. Customer covenants that it will not, either directly or indirectly, sell, (re)export (including, without limitation, any deemed (re)export as defined by applicable law), transfer, divert, or otherwise dispose of any Product or Service deliverable, or related software or technology, to: (i) any country or region of a country (or nationals thereof) subject to antiterrorism controls, or a U.S. embargo, (ii) any destination prohibited (without a valid export license or other authorization) by the laws or regulations of the United States, or (iii) any person, entity, vessel, or aircraft identified on the Consolidated Screening List, a downloadable file of which is accessible at [http://export.gov/ecr/leg\\_main\\_023148.asp](http://export.gov/ecr/leg_main_023148.asp) (or utilize any such person, entity, vessel, or aircraft in connection with the activities listed above), without obtaining prior authorization from the competent government authorities, as required by the above-mentioned laws and regulations. Customer certifies, represents, and warrants that no Product or Service shall be used for any military or defense purpose, including, without limitation, being used to design, develop, engineer, manufacture, produce, assemble, test, repair, maintain, modify, operate, demilitarize, destroy, process, or use military or defense articles. Notwithstanding any sale of Products or provision of Services by Logicalis, Customer acknowledges that it is not relying on Logicalis for any advice or counseling on export control requirements.

**15. Iran Certification.** Logicalis certifies that it is not an Iran-linked business as defined in the *Iran Economic Sanctions Act*, 2012 PA 517, MCL 129.311 *et seq.*

**16. Non-discrimination.** Logicalis and its subcontractors shall not discriminate against an employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to employment, because of race, color, religion, national origin, age, sex, height, weight, or marital status or because of a disability that is unrelated to the individual's ability to perform the duties of a particular job or position. Breach of this covenant shall be regarded as a material breach of this Agreement.

**17. Limitation of Liability.** IN NO EVENT WILL LOGICALIS' LIABILITY ARISING OUT OF THESE TERMS OF SALE EXCEED THE PURCHASE PRICE PAID FOR THE PRODUCT OR SERVICE THAT IS THE BASIS FOR THE PARTICULAR CLAIM. FOR SERVICE DESK SERVICES, THE TOTAL LIABILITY OF LOGICALIS SHALL NOT EXCEED SIX (6) MONTHS BASE CHARGE FOR THE SERVICE THAT IS THE BASIS FOR THE PARTICULAR CLAIM. LOGICALIS WILL NOT, IN ANY EVENT, BE LIABLE FOR ANY SPECIAL, INDIRECT, CONSEQUENTIAL, INCIDENTAL, EXEMPLARY, OR PUNITIVE DAMAGES (INCLUDING, WITHOUT LIMITATION, LOST PROFITS, LOST REVENUES, LOST OR DAMAGED DATA, AND LOSS OF BUSINESS OPPORTUNITY), HOWEVER CAUSED, ARISING OUT OF THE USE OF OR INABILITY TO USE THE PRODUCT OR SERVICE, OR IN ANY WAY CONNECTED TO THESE TERMS OF SALE, EVEN IF LOGICALIS HAS BEEN ADVISED OF SUCH DAMAGES AND EVEN IF DIRECT DAMAGES DO NOT SATISFY A REMEDY. THE FOREGOING LIMITATION OF LIABILITY WILL APPLY WHETHER ANY CLAIM IS BASED UPON PRINCIPLES OF CONTRACT, WARRANTY, NEGLIGENCE, INFRINGEMENT OR OTHER TORT, BREACH OF ANY STATUTORY DUTY, PRINCIPLES OF INDEMNITY, CONTRIBUTION, OR OTHERWISE.

**18. Encryption.** Customer shall encrypt at the application level all data that is considered sensitive data or that must be treated as confidential under state or federal law or under Customer's contractual obligations to others, which is provided to Logicalis or to which Logicalis is otherwise granted access. This includes, but is not limited to, Social Security Numbers, financial account numbers, driver's license numbers, state identification numbers, Protected Health Information (as that term is defined in Title II, Subtitle F of the Health Insurance Portability and Accountability Act, as amended (HIPAA) and regulations promulgated thereunder), and Nonpublic Personal Information (as that term is defined in Financial Services Modernization Act of 1999 (Gramm-Leach-Bliley) and regulations promulgated thereunder). In the event that Customer fails to comply with this Section 16 and a security breach results in the dissemination of unencrypted sensitive data, Logicalis disclaims all liability for said breach.

**19. Cancellation and Termination.** The purchase of Products may be canceled by Customer only upon written approval of Logicalis and upon terms that indemnify Logicalis against all losses related to such cancellation. Services may be terminated by either party upon written notice in the event of a material breach of these Terms of Sale by the other party which is not cured within thirty (30) days of receipt of such notice. In addition, if Customer defaults in performance of any obligation under these Terms of Sale, including the payment of any amount due, Logicalis may, at its option, suspend performance, require prepayment, and/or utilize any other remedy at law or equity.

**20. Attorney Fees.** Customer shall reimburse Logicalis for any and all expenses including, without limitation, reasonable attorney fees and legal expenses, that Logicalis pays or incurs in protecting and enforcing its rights under these Terms of Sale. Logicalis shall reimburse Customer for any and all expenses including, without limitation, reasonable attorney fees and legal expenses, that Customer pays or incurs in protecting and enforcing its rights under these Terms of Sale.

**21. Publication.** Nothing contained in these Terms of Sale shall be interpreted so as to prevent Logicalis from publicizing its business relationship with Customer or the nature of the Products sold to or Services performed for Customer.

**22. No Solicitation.** Customer agrees not to solicit for employment or to employ any Logicalis employee during the term of these Terms of Sale and for a period of twelve (12) months following the conclusion of Services performed under these Terms of Sale.

**23. Governing Law and Jurisdiction.** The validity, construction, and interpretation of these Terms of Sale, and the rights and duties of the parties hereto, shall be governed by and construed in accordance with the laws of the State of Michigan, excluding its conflict of laws principles. Any legal action or proceeding arising under these Terms of Sale will be brought either in the federal court in the Western District of Michigan or state courts located in Berrien County, Michigan, and the parties hereby irrevocably consent to the personal jurisdiction and venue therein. The U.N. Convention on the International Sale of Goods (UNCISG) shall not apply to these Terms of Sale.

**24. No Waiver.** The failure of either party to insist upon strict performance of any of the provisions of these Terms of Sale will not be deemed a waiver of any breach or default. The remedies provided to Logicalis hereunder are not a waiver of the remedies of Logicalis under applicable law.

**25. Severability.** If any provision of these Terms of Sale is unenforceable as a matter of law, all other provisions will remain in effect.

**26. Excusable Delay.** Neither Logicalis nor Customer will be liable for any delay or failure of performance whatsoever due to acts of God, earthquakes, shortage of supplies, transportation difficulties, labor disputes, riots, war, fire, epidemics, pandemics, or other circumstances beyond the delaying party's control.

**27. Time for Bringing Claims.** Any claim by Customer against Logicalis arising from or in connection with Logicalis' sale of Products and/or Services cannot be filed, made, or maintained unless filed within six (6) years after shipment or provision of the Products and/or Services in question.

**28. Understanding of the Parties.** These Terms of Sale supersede all prior or current written or oral statements, representations, negotiations, agreements, and understandings between the parties.

29. **Amendment.** These Terms of Sale may be amended or modified only with the written consent of the parties approved by a Resolution adopted by BOC.
30. **Third Party Beneficiaries.** These Terms of Sale do not confer any enforceable rights or remedies upon any person or party other than the parties.
31. **Compliance with Laws.** The parties will comply with all applicable federal, state, and local laws, statutes, rules, and regulations.
32. **Independent Contractors.** The parties are independent contractors and these Terms of Sale shall not create or imply an agency relationship between the parties.
33. **Notice.** Any notices or other communications required or permitted to be given or delivered under these Terms of Sale shall be in writing and shall be sufficiently given if hand delivered or sent by first-class certified or overnight delivery mail, postage prepaid:

If to Logicalis:

Logicalis, Inc.  
 Attn: General Counsel  
 2600 S. Telegraph Road, Suite 200  
 Bloomfield Hills, MI 48302

If to Customer:

Berrien County  
 Attn: County Administrator  
 701 Main Street  
 St. Joseph, MI 49085

With a copy to:

Berrien County  
 Attn: Director, Information Systems Department  
 701 Main Street  
 St. Joseph, MI 49085

A party may change its address for notices by sending a change of address notice using this notice procedure.

34. **Survival.** Those provisions that by their nature should survive termination will survive.  
 The parties have executed these Terms of Sale as of the date last signed below.

**LOGICALIS, INC.**

**Berrien County**

By: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Name: R. McKinley Elliott,

Title: \_\_\_\_\_

Title: Chairperson  
 Berrien County Board of Commissioners

Date: \_\_\_\_\_

Date: \_\_\_\_\_